

B6 ALPA Blast

From Your JetBlue Master Executive Council



July 17, 2017

Fellow Pilots,

Today your MEC filed for mediation with the National Mediation Board. Management's recent unsatisfactory pay proposal coupled with the slowing pace at the table drove our decision. Our proposals on pay and benefits are reasonable and reflect the market rate. JetBlue management doesn't recognize the reality of professional pilot costs associated with running an airline or what is happening in the industry with respect to pilot compensation.

This is a business decision. We are in the business of flying aircraft from point a to point b—safely, every time. We fly the same equipment under the same conditions as pilots at United, Delta, American, Southwest, and Alaska Airlines. JetBlue management pays a market rate for each element of their business plan—aircraft, fuel, parts, and real estate. They need to pay market rate for their pilots.

As the biggest stakeholders in the airline, we have been patient. We fly the planes and make our airline one of the most profitable in the world. We have earned our fair share of that success. This requires a contract that reflects the hard work and sacrifice that you have been giving to this airline for the past 17 years.

We are on a path toward a labor dispute, and while we were hopeful that management would approach negotiations with a commitment to resolve an agreement expeditiously and fairly, it is clear that we now need the assistance of the government to secure this objective.

While management often speaks of JetBlue's values and special culture, the reality is our circumstances are no different than United, Delta, American, Southwest, and Alaska Airlines. These pilots had to fight for everything they earned and needed the help of mediators, evidently so will we. 'Culture' is not a substitute for a market-rate contract.

We cannot close this deal alone, it is going to take the collective effort of every single member to show management that we are unified behind the goal of a contract that reflects what we have rightfully earned.

If you can make it, please [join us](#) at our [#CONTRACTABOVEALL](#) Rally tomorrow, July 18th. Otherwise, you can be sure there will be more activities in the future to come and show your support. Until then, wear your ALPA lanyard, read your updates, and fly SOP.

Respectfully yours,

Captain Patrick Walsh
Chairman
JetBlue Master Executive Council

Captain Dario Miranda
Vice Chairman
JetBlue Master Executive Council

Captain Wes Clapper
Secretary-Treasurer
JetBlue Master Executive Council

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ABOVE ALL**



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